

aircraft

boats

cars

trucks

trailers

powersports

rvs

grounds maintenance



**PRICE
DIGESTS**

Valuation & Specification Authority
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The Valuation Market

Price Digests' Information Services are the preferred resource for professionals in the business of buying, selling or appraising almost any type of vehicle.

We identify and provide values for boats, aircraft, passenger vehicles, commercial vehicles, powersport vehicles, recreational vehicles and grounds maintenance equipment. The entire Price Digests valuation guide service line is available in various formats including print, software, online applications, text data files, and XML-based web services.

The following pages cover a variety of services and formats that are available. If you have any questions, please do not hesitate to contact any of our service representatives.

www.pricedigests.com

Aircraft



Since 1952...our innovative services have been the leading source of information for dealers, brokers, lending institutions, government taxing authorities and insurance companies. The Aircraft Bluebook-Price Digest has been providing valuation and specification information designed to give the most accurate, comprehensive and timely assessment of the aircraft market. Track pricing trends and anticipate industry changes. Available in various formats to work the way you do.

Print

The Aircraft Bluebook-Price Digest

Covers identification and values for more than 3,000 general aviation aircraft and helicopter models produced since 1946. Includes avionics, airworthiness directives, conversions and overhauls.

4 editions per year. (3/1, 6/1, 9/1, 12/1)

CD

Electronic Aircraft Bluebook-Price Digest

Tracks general-aviation aircraft built since 1946. Includes avionics, airworthiness directives, conversions and overhauls.

4 editions per year (3/1, 6/1, 9/1, 12/1)

System requirements: Windows 98/ME/NT/2000/XP Pentium II or higher, 32 MB of RAM and 100 MB of free hard drive space.

Online

Aircraft Bluebook Historical Value Reference

Specifically designed for lease companies, bankers, aircraft dealers, or anyone who needs to know the pricing history of an individual aircraft. This is a historical reference guide with over 20 years of general aviation aircraft prices by quarter. Each individual year and model of all aircraft listed in the Aircraft Bluebook is portrayed in historical graph and table form.

4 editions per year (3/1, 6/1, 9/1, 12/1)

Database

Aircraft Bluebook-Price Digest

This database contains airplanes and helicopters that are considered "General Aviation" aircraft used by corporate and private pilots and includes both piston and jet engines.

- Updated quarterly (3/1, 6/1, 9/1, 12/1)
- 59 years of data (from current year back)
- 74 different makes



Automotive



Print

The Automobile Red Book

Eleven years of automobile/light truck identification and values containing more models than our competition. First to publish used values on current models. First to add new models with MSRP and VIN identifiers.

8 editions per year. (1/1, 2/15, 4/1, 5/15, 7/1, 8/15, 10/1, 11/15)

The Older Automobile Red Book

Covers the previous eleven years of automobile/light truck identification with high/low values offering the most complete listing of older vehicles available. Includes VIN identifiers, major options, MSRP, and GVW.

4 editions per year. (1/1, 4/1, 7/1, 10/1)

Online

Basic Values - Passenger Vehicles

Use your Internet browser and ISP to find base model specifications and values on more than 20 years of automobiles and light trucks; look up by year-make-model or through VIN decoding.

Automobile Red Book Online

Find vehicle information and pricing for nearly every car and light truck produced over the last 20 years through the convenience of your Internet browser and ISP. Search this exhaustive database either through VIN number or year-make-model, and you will be sure you are getting the same thorough, up-to-date information that appears in our print and electronic products. Includes mileage and equipment adjustments.

Databases

These databases combined contain more than 45,000 unique models with respective model identification numbers that are VIN decodable. First to market in 1983 and still the most robust VIN driven database in the industry. We lead all other valuation services in reflecting most current offerings. Numerous identifying specifications included with each model of vehicle.

Automobiles, Light-Duty Trucks and SUVs

- Eleven years of data (from current year back).
- Updated 8 times per year.

Older Cars, Light-Duty Trucks and SUVs

- Model years to 1981 (starts one year before last year of Automobile database).
- Updated quarterly.

Since 1911...The Automobile Red Book and The Older Automobile Red Book contain more than 45,000 unique models with respective model identification numbers that are VIN decodable. The most robust VIN driven database in the industry leads all other valuation services in reflecting the most current offerings. Numerous identifying specifications are included with each model, including MSRP and GVW.





*Since 1933...few business tools have delivered as consistently as **The Truck Blue Book**. For over 70 years, **The Truck Blue Book** has served as the benchmark for comprehensive commercial vehicle identification and valuations. The database identifies twenty years of medium and heavy duty commercial truck values, VIN identifiers, component specifications, optional equipment, mileage, GVW/GCW and MSRP. Subscriptions to **The Truck Blue Book** or **The Older Truck Blue Book** include the **Truck Identification Book**.*

Print

The Truck Blue Book

Ten years of medium/heavy duty commercial truck identification and values. Includes VIN identifiers, component specs, optional equipment, mileage, GVW/GCW and MSRP. Includes Truck Identification Book.

4 editions per year. (1/1, 4/1, 7/1, 10/1)

The Older Truck Blue Book

Covers the previous ten years of medium/heavy duty commercial truck identification and values. Includes VIN identifiers, component specs, optional equipment, mileage, GVW/GCW and MSRP. Includes Truck Identification Book.

2 editions per year. (1/1 and 7/1)

Commercial Trailer Blue Book

Eight years of commercial trailer identification, popular options and values. Includes dumps, vans, refrigerated, tanks, flatbeds and many others with glossary and VIN identifiers.

4 editions per year. (1/1, 4/1, 7/1, 10/1)

Truck Body Blue Book

Ten years of commercial truck body identification, popular options and values. Includes refrigerated, tanks, vans, flatbeds, refuse, plows and others.

2 editions per year. (1/1 and 7/1)

Truck Identification Book

Heavy and medium duty truck VIN deciphering from 1981 to present. Included free with Truck Blue Book subscription.

1 edition per year. (7/1)

CD

Horse Trailer Blue Book

Ten years of horse, livestock and cargo trailer, model identification, MSRP and used retail values. Includes major manufacturers, generic trailer listings and popular options. Available in PDF format on CD-ROM only.

1 edition per year. (10/1)





& Trailers

Online

Basic Values - Commercial Vehicles

Internet access to more than 20 years of light, medium and heavy duty truck VIN driven identification with base model specifications and values.

Truck Blue Book Online

Access over 20 years of heavy-duty commercial truck values over the Internet. Data includes MSRP, finance, wholesale and retail values, VIN deciphering capabilities, year/make/model lookup, user-defined valuation tools of trade-in and purchase values, and much more.

Databases

Medium and Heavy-Duty Trucks

VIN driven, model specific for commercial trucks. Includes base model information, GVW/GCW, retail/finance values, MSRP and engine/transmission/axle descriptions.

- Ten years of data (from current year back).
- Updated quarterly.

Older Medium and Heavy-Duty Trucks

VIN driven, model specific for commercial trucks. Includes standard model information, MSRP, GVW/GCW and retail/finance values.

- Ten years of data (starts one year before last year of Medium and Heavy-Duty database).
- Updated semiannually.

Commercial Trailer Blue Book Database

This database includes: dry freight, refrigerated vans, drop frame vans, electronic vans, flatbeds, drop deck flat, lowboy trailers, dump trailers, pneumatic bulk tanks, stainless steel tanks, aluminum tanks, grain trailers, livestock trailers. Numerous identifying specifications included with each model record.

- Eight years of data (from current year back).
- Updated quarterly.

The Commercial Trailer, Truck Body and Truck Identification Blue Books are the complementary pieces to The Truck Blue Book commercial equipment valuation suite of guide books. Make effective and informed business decisions with these companion services listing the most common on-highway trailers, less than 26,000 pound GVW trailers, vocational bodies and construction bodies. The Truck Identification Book deciphers VINs, defines truck terms and component nomenclature.

Boating



Print

The ABOS Marine Blue Book, Volume I

Ten years of marine vessel (up to 100 ft.) specifications and values. Includes stern drive boats, inboard boats, sailboats, pontoons, houseboats, personal watercraft, trailers, outboard motors and also includes manufacturer-model cross reference guide.

1 edition per year. (9/1)

The ABOS Marine Blue Book, Volume II

Provides 19 years of identification and values on older marine vessels (up to 100 ft.) and outboard motors.

1 edition per year. (9/1)

CD

Electronic ABOS Marine Blue Book

Provides over 30 model years by combining ABOS Marine Blue Book Volume I and Volume II in one compact disc.

1 edition per year. (9/1) plus one update (3/1)

System requirements: Windows XP Pentium II or higher, 32 MB of RAM and 500 MB of free hard drive space.

Online

Basic Values - Boats, Boat Engines & Trailers

Go online 24 hours per day to perform year-make-model look-ups. A User ID and Password will provide access from any computer with your favorite Internet browser and ISP.

Database

Boats, Motors and Trailers

This database contains detailed specifications and pricing information for: inboard powered boats, stern drive powered boats, outboard powered boats, sailboats, pontoon boats, houseboats, personal watercraft, outboard motors and boat trailers. Numerous identifying specifications included with each model record.

- Thirty-five years of data (from current year back).
- Updated semiannually.

Since 1949...profitable decisions are easy with the ABOS Marine Blue Book services. Whether you choose the CD for quick and easy access to data, our online Basic Values, or the #1 selling ABOS Marine Blue Book print versions, you will be kept informed of current values and product specifications with our comprehensive guide to more than 300,000 boats, motors and trailers. All ABOS products contain information on outboard motors, outboard and stern drive boats, inboard boats, pontoons, houseboats, sailboats and deck style boats, personal watercraft and boat trailers.



Powersports

Print

Clymer Powersport Vehicle Blue Book

More than 20 years of motorcycle, ATV, personal watercraft, snowmobile and trailer specifications and values. Includes motorcycle VIN identifiers, displacement, dimensions, weight and MSRP.

2 editions per year. (3/1 and 9/1)

Online

Basic Values - Motorcycles and ATVs

Access all information from any computer with an Internet browser and your ISP. Find more than 20 years of motorcycle/ATV VIN-driven identification with base model specs and values.

Basic Values - Snowmobiles

Your Internet browser and ISP connect you to more than 25 years of snowmobiles and snowmobile trailer valuation and specifications.

Database

Powersport (Motorcycles, Snowmobiles, ATVs and Personal Watercraft)

This database contains thousands of records for motorcycles, ATVs, snowmobiles, transport trailers and personal watercraft. Most street motorcycles are VIN decodable. The most complete VIN driven database in the industry. Leads all valuation services in reflecting most current offerings. Numerous identifying specifications included with each model record.

- 24 years of data (from current year back).
- Updated semiannually.

Since 1966...Clymer Powersport Vehicle Blue Book is your most comprehensive source for valuation and identification information. Updated bi-annually, the Powersport Vehicle Blue Book contains over 200 manufacturers with hundreds of new models. The Clymer Powersport Vehicle Blue Book gives you all the information you need for motorcycles, ATVs, personal watercraft, transport trailers and snowmobiles.





Recreational Vehicles & Trailers

Since 1936...season after season, the Recreational Vehicle Blue Book is used as a comprehensive source for valuation and identification. Updated semiannually, the Recreational Vehicle Blue Book contains more than 200 manufacturers with more than 100,000 models, covering folding tent campers, truck campers, travel trailers and motorhomes. With more than 20 years of make, model, MSRP, weight, length and value, it is the perfect companion to ABOS Marine and Clymer Powersport Vehicle Blue Books.

Print

Recreational Vehicle Blue Book

More than 20 years of travel trailer, motorhome, tent trailer and truck camper identification and values. Includes model description, MSRP, weight, length and manufacturer-model cross reference guide.

2 editions per year. (1/1 and 7/1)

Online

Basic Values - Recreational Vehicles

Subscribe to Internet-accessed base model specifications and values on more than 20 years of travel trailers, motorhomes, tent trailers and truck campers. A User ID and Password enable you to log in from any computer using your browser and ISP.

Database

Recreational Vehicles

This database includes: motorhomes, travel trailers, camping trailers, tent campers, mobile homes and truck campers.

- Twenty-four years of data (from current year back).
- Updated semiannually.



Grounds Maintenance



Print

Grounds Maintenance Equipment Blue Book

Fifteen years of lawn tractors, compact tractors, golf cars and grounds maintenance equipment specifications and values. Includes serial and product ID numbers.

1 edition per year. (4/1)

Official Tractor Blue Book

More than 60 years of coverage with more than 40 different manufacturers. Whether you're buying, selling or trading, the Tractor Blue Book can help determine retail prices, estimated trade-in values, engine size, transmission speeds, shipping weight and more.

Database

Grounds Maintenance Equipment Blue Book

This database includes: walk behind mowers, lawn & garden tractors, zero turn riding mowers, trimmers, blowers & chippers, compact tractors, chain saws, rotary tillers, snow throwers, golf cars & utility vehicles.

- 24 years of data (from current year back).
- Updated semiannually.

Tractor Blue Book

All the data from the print edition in PC-ASCII text format for integration into user applications.

Since 1964...profitable decisions are easy with the Grounds Maintenance Equipment Blue Book. Stay informed with the most up-to-date and comprehensive pricing information available. Easy to use listings of suggested list price, estimated high and low values and average resale values are just some of the many features. Complete with pricing guidelines and identifying specifications for consumer and commercial lawn mowers, trimmers, blowers, chain saws, golf cars, snow throwers, chippers, compact tractors and more, this book is a must for making informed valuation and identification business decisions.

Databases

ABOS Marine Blue Book Database

This database contains detailed specifications and pricing information for: inboard powered boats, stern drive powered boats, outboard powered boats, sailboats, pontoon boats, houseboats, personal watercraft, outboard motors and boat trailers. Lead all valuation services in reflecting most current offerings. Numerous identifying specifications included with each model record.

- Updated semiannually (9/1, 3/1)
- 35 years of data (from current year back)
- More than 1,500 different makes
- Approximately 300,000 records
- Key Data: Year, Manufacturer, Model, Propulsion Type, Boat Type, Length, Width, Weight, Engine Horsepower, Hull Material, Rated Horsepower Capacity, Weight Capacity, MSRP, Low, High, Retail
- Record Length: 250 characters
- Approximate File Size: 6.0MB (zipped), 55MB (unzipped)

Aircraft Bluebook Price Digest Database

This database contains airplanes and helicopters that are considered "General Aviation" aircraft. These aircraft are for corporate and private use, both propeller and jet driven.

- Updated quarterly (3/1, 6/1, 9/1, 12/1)
- 59 years of data (from current year back)
- More than 70 different makes
- Approximately 4,000 records
- Key Data: Year, Manufacturer, Model, CommonName, ChgInvtry, ChgMktbl, MaxSeats, SerialNumber, TBOEngHr, EngPower, AvgOverhaul, Airworthiness Directives, Factory New List, Loan Value, Wholesale Value, Retail Value
- Record Length: 4,102 characters
- Approximate File Size: 535KB (zipped), 18MB (unzipped)

Commercial Trailer Blue Book Database

This database includes: dry freight, refrigerated vans, drop frame vans, electronic vans, flatbeds, drop deck flat, lowboy trailers, dump trailers, pneumatic bulk tanks, stainless steel tanks, aluminum tanks, grain trailers, livestock trailers.

Numerous identifying specifications included with each model record.

- Updated quarterly (1/1, 4/1, 7/1, 10/1)
- 8 years of data (from current year back)
- More than 50 different makes
- Approximately 1,000 records
- Key Data: Year, Manufacturer, Model, Width, Length, Retail, VIN
- Record Length: 93 characters
- Approximate File Size: 20KB (zipped), 143KB (unzipped)

Grounds Maintenance Equipment Blue Book Database

This database contains: walk behind mowers, lawn & garden tractors, zero turn riding mowers, trimmers, blowers & chippers, compact tractors, chain saws, rotary tillers, snow throwers, golf cars & utility vehicles.

- Updated once per year (4/1)
- 29 years of data (from current year back)
- More than 75 different makes
- More than 75,000 records
- Key Data: Year, Manufacturer, Model, Type, Horsepower, Original MSRP, Finance, Wholesale, Retail
- Record Length: 155 characters
- Approximate File Size: 1.6KB (zipped), 36KB (unzipped)

Horse Trailer Blue Book Database

This database contains horse and stock trailers.

- Updated annually (10/1)
- 10 years of data (from current year back)
- More than 25 different makes
- More than 12,000 records
- Key Data: Year, Manufacturer, Model, Type, Original MSRP, Retail
- Record Length: 249 characters
- Approximate File Size: 220KB (zipped), 5.5MB (unzipped)

Powersport Vehicle Blue Book Database

This database contains more than 10,000 motorcycles & ATVs, 2,000 snowmobiles, 2,500 transport trailers and nearly 1,000 personal watercraft. Most street motorcycles are VIN decodable. The most complete VIN-driven database in the industry. Leads all valuation services in reflecting most current offerings. Numerous identifying specifications included with each model record.

- Updated quarterly (3/1, 6/1, 9/1, 12/1)
- 24 years of data (from current year back)
- More than 200 different makes
- Key Data: Year, Manufacturer, Model, Type, ModNum, Engine Displacement, Engine Cycles, Bore&Stroke, Length, Seat Height, Weight, Transmission Speeds, MSRP, Low, High, Retail
- Record Length: 300 bytes
- Approximate File Size: 378KB (zipped), 4MB (unzipped)

Recreational Vehicle Blue Book Database

This database includes: motorhomes, travel trailers, camping trailers, tent campers, mobile homes and truck campers.

- Updated semiannually (1/1, 7/1)
- 24 years of data (from current year back)
- More than 375 different makes
- More than 100,000 records
- Key Data: Year, Manufacturer, Model, Type, Width, Length, Weight, Original MSRP, Finance, Wholesale, Retail
- Record Length: 204 characters
- Approximate File Size: 1.9MB (zipped), 18MB (unzipped)

The Automobile Red Book Database

This database, when combined with The Older Automobile Red Book, contains more than 38,000 unique models with respective model identification numbers that are VIN decodable. First to market in 1983 and still the most robust VIN driven database in the industry. We lead all other valuation services in reflecting most current offerings.

Numerous identifying specifications included with each model of vehicle.

- Updated 8 times per year (1/1, 2/15, 4/1, 5/15, 7/1, 8/15, 10/1, 11/15)
- Ten years of data (from current year back)
- Approximately 50 different makes
- More than 20,000 records
- Key Data: Year, Manufacturer, Model VIN, Make, Model, Description, Trim Code, Number of Doors, Drivetrain, Cab, Wheel Power, Vehicle Type, Bed Code, Top Code, Engine, Number of Cylinders, Engine Size, Turbo, Fuel, Trans. Spds, Weight, Safety Restraints, Number of Passengers, GVWR (Lt Trucks), Cab, Brake Type, Wheelbase, Finance, Wholesale, Retail
- Record Length: 297 characters
- Approximate File Size: 300KB (zipped), 3.4MB (unzipped)

The Older Automobile Red Book Database

This database, combined with The Automobile Red Book, contains more than 38,000 unique models with respective model identification numbers that are VIN decodable for batch VIN processing. We lead all other valuation services in reflecting most current offerings.

Numerous identifying specifications included with each model of vehicle.

- Updated quarterly (1/1, 4/1, 7/1, 10/1)
- Model years prior to Automobile Red Book to 1981
- Approximately 48 different makes
- More than 20,000 records
- Key Data: Year, Manufacturer, Model VIN, Make, Model, Description, Trim Code, Number of Doors, Drivetrain, Cab, Wheel Power, Vehicle Type, Bed Code, Top Code, Engine, Number of Cylinders, Engine Size, Turbo, Fuel, Trans. Spds, Weight, Safety Restraints, Number of Passengers, GVWR (Lt Trucks), Cab, Brake Type, Wheelbase, Finance, Wholesale, Retail
- Record Length: 297 characters
- Approximate File Size: 319KB (zipped), 4.2MB (unzipped)

The Truck Blue Book Database

This database, combined with The Older Truck Blue Book, contains more than 8,000 unique models with respective model identification numbers that are VIN decodable. First to market in 1983 and still the most robust VIN driven database in the industry. We lead all other valuation services in reflecting most current offerings.

Numerous identifying specifications included with each model of vehicle.

- Updated quarterly (1/4, 4/1, 7/1, 10/1)
- Ten years of data (from current year back)
- More than 20 different makes
- Approximately 4,000 records
- Key Data: Year, Manufacturer, Model, Engine, Engine Description, Engine Cylinders, Axle, Transmission, Gross Vehicle Weight Rating, Wheelbase, GCW, Net Weight, Factory New Price, Retail Value, Finance Value, VIN, Serial Number
- Record Length: 347 characters
- Approximate File Size: 347KB (zipped), 1.6MB (unzipped)

The Older Truck Blue Book Database

This database, combined with The Truck Blue Book, contains more than 8,000 unique models with respective model identification numbers that are VIN decodable for batch VIN processing. We lead all other valuation services in reflecting most current offerings.

Numerous identifying specifications included with each model of vehicle.

- Updated semiannually (1/1, 7/1)
- Ten years of data (Prior to Truck Blue Book)
- More than 20 different makes
- Approximately 4,000 records
- Key Data: Year, Manufacturer, Model, Engine, Engine Description, Engine Cylinders, Axle, Transmission, Gross Vehicle Weight Rating, Wheelbase, GCW, Net Weight, Factory New Price, Retail Value, Finance Value, VIN, Serial Number
- Record Length: 347 characters
- Approximate File Size: 70KB (zipped), 1.5MB (unzipped)

Truck Body Blue Book Database

This database includes: truck cargo van, refrigerated van, heavy duty rack, flatbed, steel dump, aluminum dump, steel utility, bulk milk tanks, concrete mixers, telescopic cranes, waste packers, snow plows, lifts/buckets, and utility bodies.

- Updated semiannually (1/1, 7/1)
- 10 years of data
- Approximately 20 different makes
- More than 1,500 records
- Key Data: Year, Manufacturer, Model, Type, Width, Length, Weight, Original MSRP, Retail
- Record Length: 520 characters
- Approximate File Size: 21KB (zipped), 745KB (unzipped)

XML-based web service data delivery available for all databases.

Data Services

Your profits depend on efficiency. Your efficiency depends on access to timely, accurate information. Our team of experts can provide you that information in the format that works best for you. Our editors research up-to-the-minute valuations and specifications. Our technical specialists fashion the data according to your needs.

Custom Reports

Your business requirements come first with us. Let our experienced staff design the reports you need, featuring the market values and specifications that will make your work profitable and productive.

Value Added Reseller Agreements

You know best what your personnel needs to work with your customers. License our thoroughly researched information for use in your proprietary software. Our data easily imports into your system and will increase the efficiency and usefulness of your operations.

Fleet Management

What is your fleet worth today? When is it time to replace each unit? Maximize your inventory control and minimize your capital outlay with our asset management service. Our team of experts can provide valuations for a wide range of vehicle types including cars, light trucks and SUVs, medium/heavy duty trucks, motorcycles and ATVs, RVs, snowmobiles and boats.

Collateral Analysis

Do you know the current value of your vehicle portfolio? Don't spend long hours researching one vehicle at a time. Put our trained staff to work for you. Utilizing current market-leading valuation data and specially designed tools, we can provide you updated specifications and loan-to-loan ratios for your complete securities inventory.

VIN Deciphering

So many vehicles – so many VINs – and so many of them wrong! Your staff's time is too valuable to spend on cross-checking individual Vehicle Identification Numbers. Provide us with your VIN batches and our industry-leading decoding systems will return to you the year, make and model of your vehicles, including accurate wholesale and retail values.



*Aircraft
Bluebook*
PRICE DIGEST

CLYMER[®]
Powersport Vehicle Blue Book

ABOS[™]
Marine Blue Book

**THE TRUCK
BLUE BOOK**[®]
**THE AUTOMOBILE
RED BOOK**[™]

GROUNDS
MAINTENANCE
Equipment Blue Book

Penton Media Publications